Organic Processed Product Registration Program Report



January 2022

State of California

Department of Public Health

Food and Drug Branch

Median Annual Gross Sales Revenue for 2021

\$350,000

Total Annual Gross Sales Revenue for 2021

\$34,524,424,171

Number of Registrants by Range of Annual Gross Sales Volume - 2021

| Gross Annual Sales or Revenue | Number of Registrants | | |
|-------------------------------|-----------------------|--|--|
| \$0-\$5,000 | 334 | | |
| \$5,001-\$25,000 | 187 | | |
| \$25,001-\$50,000 | 229 | | |
| \$50,001-\$125,000 | 261 | | |
| \$125,001-\$250,000 | 204 | | |
| \$250,001-\$500,000 | 221 | | |
| \$500,001-\$750,000 | 95 | | |
| \$750,001-\$1,000,000 | 102 | | |
| \$1,000,001-\$1,500,000 | 125 | | |
| \$1,500,001- \$2,500,000 | 158 | | |
| \$2,500,001-\$10,000,000 | 357 | | |
| \$10,000,001-\$30,000,000 | 220 | | |
| \$30,000,001 and above | 113 | | |
| Total Registrants | 2606 | | |

Organic Registrants by County- 2021

| County | Count | |
|-----------------|-------|--|
| ALAMEDA | 190 | |
| BUTTE | 26 | |
| COLUSA | 9 | |
| CONTRA COSTA | 41 | |
| DEL NORTE | 1 | |
| EL DORADO | 4 | |
| FRESNO | 88 | |
| GLENN | 3 | |
| HUMBOLDT | 35 | |
| IMPERIAL | 5 | |
| INYO | 2 | |
| KERN | 39 | |
| KING | 5 | |
| LAKE | 3 | |
| LOS ANGELES | 551 | |
| MADERA | 18 | |
| MARIN | 23 | |
| MARIPOSA | 1 | |
| MENDOCINO | 24 | |
| MERCED | 23 | |
| MONTEREY | 37 | |
| NAPA | 28 | |
| NEVADA | 12 | |
| ORANGE | 185 | |
| PLACER | 16 | |
| PLUMAS | 1 | |
| RIVERSIDE | 131 | |
| SACRAMENTO | 53 | |
| SAN BENITO | 13 | |
| SAN BERNARDINO | 123 | |
| SAN DIEGO | 165 | |
| SAN FRANCISCO | 43 | |
| SAN JOAQUIN | 81 | |
| SAN LUIS OBISPO | 21 | |
| SAN MATEO | 54 | |
| SANTA BARBARA | 31 | |

| County | Count | | |
|-------------|-------|--|--|
| SANTA CLARA | 52 | | |
| SANTA CRUZ | 39 | | |
| SHASTA | 5 | | |
| SIERRA | 3 | | |
| SISKIYOU | 2 | | |
| SOLANO | 37 | | |
| SONOMA | 124 | | |
| STANISLAUS | 71 | | |
| SUTTER | 18 | | |
| TEHAMA | 6 | | |
| TRINITY | 1 | | |
| TULARE | 15 | | |
| TUOLUMNE | 3 | | |
| VENTURA | 85 | | |
| YOLO | 56 | | |
| YUBA | 4 | | |
| Total | 2606 | | |

| Quantity of Organic Product Handled by Commodity Type | | | | |
|---|--|---------------|-------|--|
| Code | Commodity | Total Handled | Units | |
| 10 | Soft Drinks and Waters | 4,016,947,784 | LB | |
| 20 | Beverage Bases | 794,980,082 | LB | |
| 30 | Coffee & Tea | 1,474,004,039 | LB | |
| 40 | Alcoholic Beverages | 1,131,052,748 | LB | |
| 50 | Bakery Products | 1,836,704,832 | LB | |
| 60 | Custard & Cream Filled Sweet Goods | 1,685,710,334 | LB | |
| 70 | Macaroni & Noodle Products | 926,795,759 | LB | |
| 80 | Breakfast Cereals | 3,790,172,742 | LB | |
| 90 | Whole Grains & Beans – Bulk | 2,509,295,385 | LB | |
| 100 | Chips, Specialty & Snack Items | 919,282,139 | LB | |
| 110 | Processed Grains & Starch Products for Human Use | 248,325,265 | LB | |
| 120 | Prepared Mixes (Flour or Meal Base) Dry | 799,489,298 | LB | |
| 130 | Candy, Chewing Gum, Chocolate, and Cocoa | 1,955,590,521 | LB | |
| 140 | Syrups, Sugars, Honey | 1,198,718,270 | LB | |
| 150 | Butter & Butter Products | 300,156,471 | LB | |
| 160 | Cheese & Cheese Products | 65,316,662 | LB | |
| 170 | Fluid Milk & Fluid Milk Products | 1,938,695,172 | LB | |
| 180 | Dried Milk & Dried Milk Products | 2,266,326 | LB | |
| 190 | Ice Cream & Related Products | 1,466,977,283 | LB | |
| 200 | Eggs & Egg Products | 56,840,915 | LB | |
| 240 | Spices & Salt | 2,435,896,488 | LB | |
| 250 | Extracts & Flavors | 11,507,232 | LB | |
| 260 | Dressings & Condiments | 242,748,439 | LB | |
| 270 | Fresh Fruit Juices | 1,088,932,219 | LB | |
| 280 | Frozen Fruits & Juices | 248,022,362 | LB | |
| 290 | Canned Fruits, Juices Concentrates & Nectars | 304,026,593 | LB | |
| 300 | Dried Fruits | 263,315,288 | LB | |
| 310 | Jams, Jellies, Preserves & Butters | 36,500,390 | LB | |
| 320 | Fruit Products | 60,175,677 | LB | |
| 330 | Animal Feeds/Pet Foods | 921,984,999 | LB | |
| 340 | Byproducts for Animal Feeds | 88,065,766 | LB | |
| 350 | Meat & Meat Products | 1,015,674,574 | LB | |
| 360 | Nuts & Nut Products | 1,092,751,930 | LB | |
| 370 | Vegetable Oil Seed, Oil Stock & Crude Oil | 400,905,306 | LB | |
| 380 | Refined Vegetable Oils, Shortenings & Margarines | 152,917,409 | LB | |

| Code | Commodity | Total Handled | Units |
|------|---|---------------|-------|
| 390 | Produce - Fresh Fruits & Vegetables | 2,344,752,199 | LB |
| 400 | Frozen Vegetables & Frozen Vegetable Juices | 397,088,064 | LB |
| 410 | Canned Vegetables & Canned Vegetable Juices | 1,333,391,290 | LB |
| 420 | Dried & Dehydrated Vegetables | 20,950,434 | LB |
| 430 | Processed & Cured Vegetable Products | 1,597,971,096 | LB |
| 440 | Dry Dessert & Pudding Mixes | 543,184 | LB |
| 450 | Multiple Foods | 1,812,122,014 | LB |
| 460 | Miscellaneous Food Use Items | 839,219,657 | LB |
| 470 | Supplementary Food & Dietary Supplements | 400,982,365 | LB |
| 474 | Multiple Food Warehouse | 262,162,158 | LB |
| 480 | Food Chemicals | 1,197,811 | LB |
| 490 | Infant, Junior, and Geriatric Foods | 852,739,520 | LB |
| 500 | Dietary Specialties | 405,009,113 | LB |
| 550 | Vitamins and other Nutritional Supplements | 5,082,631,785 | LB |
| 910 | Cosmetics | 85,703,422 | LB |

2022 Active List of Organic Processed Product Registrants (as of January 2022) identified electronically at the link below. A physical copy of this list is available upon request.

https://www.cdph.ca.gov/Programs/CEH/DFDCS/CDPH%20Document%20Library/FDB/ FoodSafetyProgram/Organic/ActiveOrganicRegistrantsJanuary2022.xlsx