# Organic Processed Product Registration Program Report 



January 2022

State of California
Department of Public Health
Food and Drug Branch

Median Annual Gross Sales Revenue for 2021

## \$350,000

## Total Annual Gross Sales Revenue for 2021

$$
\$ 34,524,424,171
$$

Number of Registrants by Range of Annual Gross Sales Volume - 2021

| Gross Annual Sales or Revenue | Number of Registrants |
| :--- | :---: |
| $\$ 0-\$ 5,000$ | 334 |
| $\$ 5,001-\$ 25,000$ | 187 |
| $\$ 25,001-\$ 50,000$ | 229 |
| $\$ 50,001-\$ 125,000$ | 261 |
| $\$ 125,001-\$ 250,000$ | 204 |
| $\$ 250,001-\$ 500,000$ | 221 |
| $\$ 500,001-\$ 750,000$ | 95 |
| $\$ 750,001-\$ 1,000,000$ | 102 |
| $\$ 1,000,001-\$ 1,500,000$ | 125 |
| $\$ 1,500,001-\$ 2,500,000$ | 158 |
| $\$ 2,500,001-\$ 10,000,000$ | 357 |
| $\$ 10,000,001-\$ 30,000,000$ | 220 |
| $\$ 30,000,001$ and above | 113 |
| Total Registrants | $\mathbf{2 6 0 6}$ |

## Organic Registrants by County- 2021

| County | Count |
| :---: | :---: |
| ALAMEDA | 190 |
| BUTTE | 26 |
| COLUSA | 9 |
| CONTRA COSTA | 41 |
| DEL NORTE | 1 |
| EL DORADO | 4 |
| FRESNO | 88 |
| GLENN | 3 |
| HUMBOLDT | 35 |
| IMPERIAL | 5 |
| INYO | 2 |
| KERN | 39 |
| KING | 5 |
| LAKE | 3 |
| LOS ANGELES | 551 |
| MADERA | 18 |
| MARIN | 23 |
| MARIPOSA | 1 |
| MENDOCINO | 24 |
| MERCED | 23 |
| MONTEREY | 37 |
| NAPA | 28 |
| NEVADA | 12 |
| ORANGE | 185 |
| PLACER | 16 |
| PLUMAS | 1 |
| RIVERSIDE | 131 |
| SACRAMENTO | 53 |
| SAN BENITO | 13 |
| SAN BERNARDINO | 123 |
| SAN DIEGO | 165 |
| SAN FRANCISCO | 43 |
| SAN JOAQUIN | 81 |
| SAN LUIS OBISPO | 21 |
| SAN MATEO | 54 |
| SANTA BARBARA | 31 |


| County | Count |
| :--- | :---: |
| SANTA CLARA | 52 |
| SANTA CRUZ | 39 |
| SHASTA | 5 |
| SIERRA | 3 |
| SISKIYOU | 2 |
| SOLANO | 37 |
| SONOMA | 124 |
| STANISLAUS | 71 |
| SUTTER | 18 |
| TEHAMA | 6 |
| TRINITY | 1 |
| TULARE | 15 |
| TUOLUMNE | 3 |
| VENTURA | 85 |
| YOLO | 56 |
| YUBA | 4 |
| Total | $\mathbf{2 6 0 6}$ |


| Quantity of Organic Product Handled by Commodity Type |  |  |  |
| :---: | :---: | :---: | :---: |
| Code | Commodity | Total Handled | Units |
| 10 | Soft Drinks and Waters | 4,016,947,784 | LB |
| 20 | Beverage Bases | 794,980,082 | LB |
| 30 | Coffee \& Tea | 1,474,004,039 | LB |
| 40 | Alcoholic Beverages | 1,131,052,748 | LB |
| 50 | Bakery Products | 1,836,704,832 | LB |
| 60 | Custard \& Cream Filled Sweet Goods | 1,685,710,334 | LB |
| 70 | Macaroni \& Noodle Products | 926,795,759 | LB |
| 80 | Breakfast Cereals | 3,790,172,742 | LB |
| 90 | Whole Grains \& Beans - Bulk | 2,509,295,385 | LB |
| 100 | Chips, Specialty \& Snack Items | 919,282,139 | LB |
| 110 | Processed Grains \& Starch Products for Human Use | 248,325,265 | LB |
| 120 | Prepared Mixes (Flour or Meal Base) Dry | 799,489,298 | LB |
| 130 | Candy, Chewing Gum, Chocolate, and Cocoa | 1,955,590,521 | LB |
| 140 | Syrups, Sugars, Honey | 1,198,718,270 | LB |
| 150 | Butter \& Butter Products | 300,156,471 | LB |
| 160 | Cheese \& Cheese Products | 65,316,662 | LB |
| 170 | Fluid Milk \& Fluid Milk Products | 1,938,695,172 | LB |
| 180 | Dried Milk \& Dried Milk Products | 2,266,326 | LB |
| 190 | Ice Cream \& Related Products | 1,466,977,283 | LB |
| 200 | Eggs \& Egg Products | 56,840,915 | LB |
| 240 | Spices \& Salt | 2,435,896,488 | LB |
| 250 | Extracts \& Flavors | 11,507,232 | LB |
| 260 | Dressings \& Condiments | 242,748,439 | LB |
| 270 | Fresh Fruit Juices | 1,088,932,219 | LB |
| 280 | Frozen Fruits \& Juices | 248,022,362 | LB |
| 290 | Canned Fruits, Juices Concentrates \& Nectars | 304,026,593 | LB |
| 300 | Dried Fruits | 263,315,288 | LB |
| 310 | Jams, Jellies, Preserves \& Butters | 36,500,390 | LB |
| 320 | Fruit Products | 60,175,677 | LB |
| 330 | Animal Feeds/Pet Foods | 921,984,999 | LB |
| 340 | Byproducts for Animal Feeds | 88,065,766 | LB |
| 350 | Meat \& Meat Products | 1,015,674,574 | LB |
| 360 | Nuts \& Nut Products | 1,092,751,930 | LB |
| 370 | Vegetable Oil Seed, Oil Stock \& Crude Oil | 400,905,306 | LB |
| 380 | Refined Vegetable Oils, Shortenings \& Margarines | 152,917,409 | LB |


| Code | Commodity | Total Handled | Units |
| :---: | :--- | :---: | :---: |
| 390 | Produce - Fresh Fruits \& Vegetables | $2,344,752,199$ | LB |
| 400 | Frozen Vegetables \& Frozen Vegetable Juices | $397,088,064$ | LB |
| 410 | Canned Vegetables \& Canned Vegetable Juices | $1,333,391,290$ | LB |
| 420 | Dried \& Dehydrated Vegetables | $20,950,434$ | LB |
| 430 | Processed \& Cured Vegetable Products | $1,597,971,096$ | LB |
| 440 | Dry Dessert \& Pudding Mixes | 543,184 | LB |
| 450 | Multiple Foods | $1,812,122,014$ | LB |
| 460 | Miscellaneous Food Use Items | $839,219,657$ | LB |
| 470 | Supplementary Food \& Dietary Supplements | $400,982,365$ | LB |
| 474 | Multiple Food Warehouse | $262,162,158$ | LB |
| 480 | Food Chemicals | $1,197,811$ | LB |
| 490 | Infant, Junior, and Geriatric Foods | $852,739,520$ | LB |
| 500 | Dietary Specialties | $405,009,113$ | LB |
| 550 | Vitamins and other Nutritional Supplements | $5,082,631,785$ | LB |
| 910 | Cosmetics | $85,703,422$ | LB |

2022 Active List of Organic Processed Product Registrants (as of January 2022) identified electronically at the link below. A physical copy of this list is available upon request.

